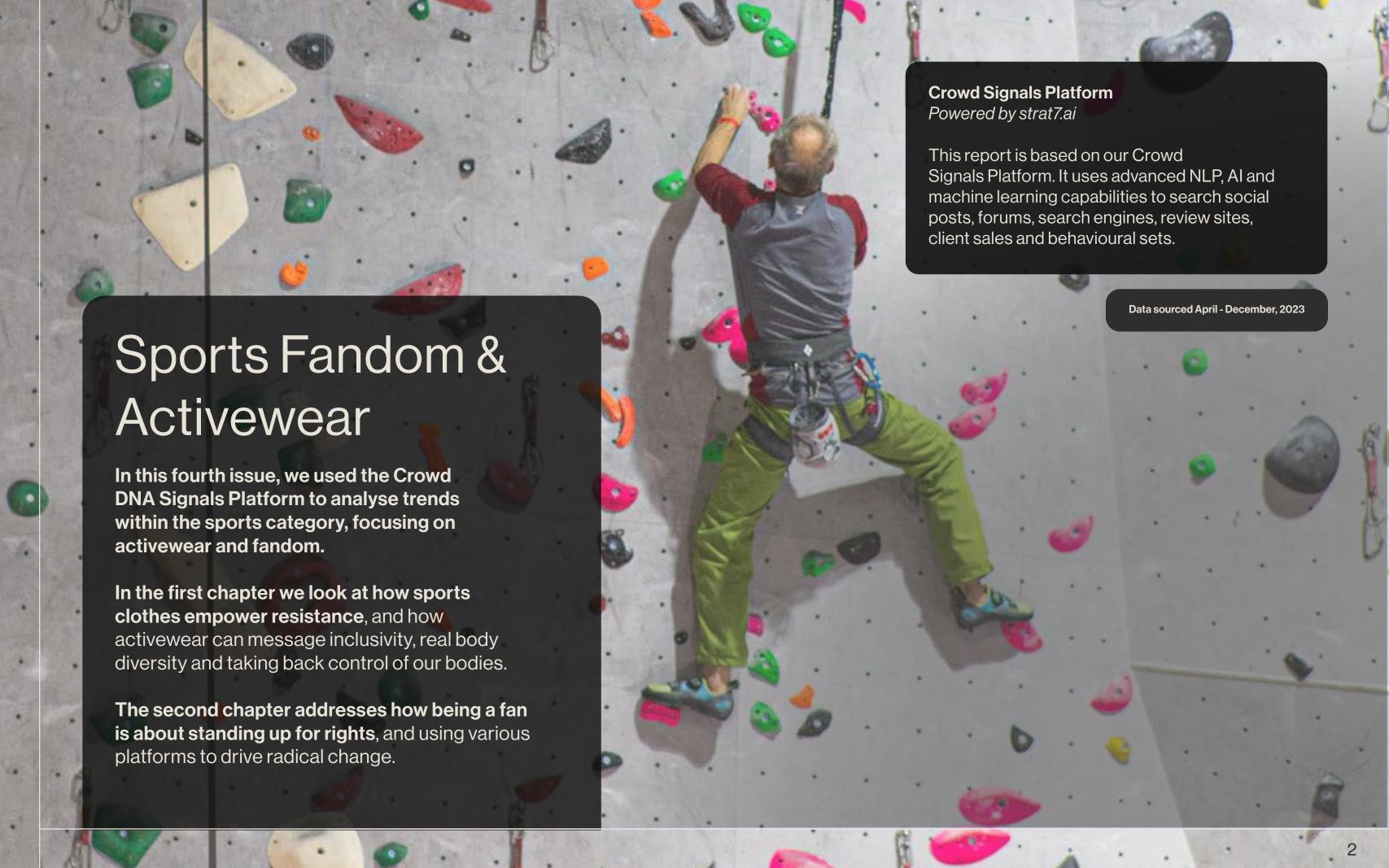
CROWD DNA

Crowd SIGNALS Sports Fandom & Active Wear

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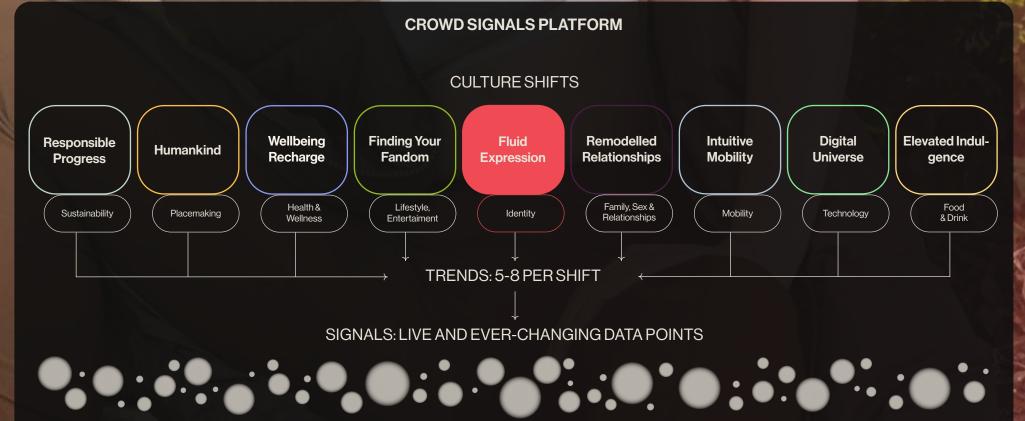
Using our Crowd Signals Platform to find cultural change and opportunities from unstructured data



CROWD DNA



Culture Shift — Fluid Expression
The Trend — Mosaic Me



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## **Activewear With Ease**

Many of us want to approach exercise with ease. To free fitness from performance. And this shows up in how we wear activewear around the clock without it feeling performative - eg activewear linked to #streetwear more than #activewear and worn in urban or natural settings. Or activewear not for the gym but for pottering around in as an 'Outfit Of The Day'. But some things stay the same: it remains very popular for mirror selfies...

#### **Heading Outdoors**

Image analysis of sports brands (Source: 100 randomised images, Instagram)



**56%** Mirror Selfies and Gyms



21% Urban Settings



17% Natural Surroundings

All-Day Performance Caption analysis for athleisure

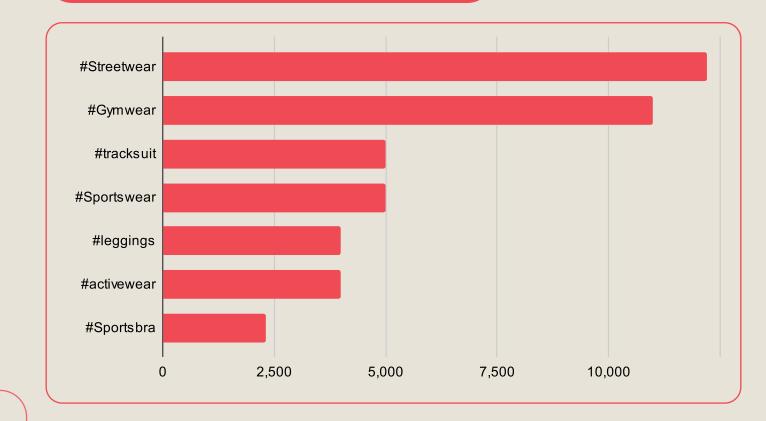
of all mentions of athleisure by content creators on Instagram use the caption 'OOTD' (outfit of the day)

+7%

in the last six months

#### No. 1 Streetwear

Top TikTok activewear hashtags (last 12 months, total posts)

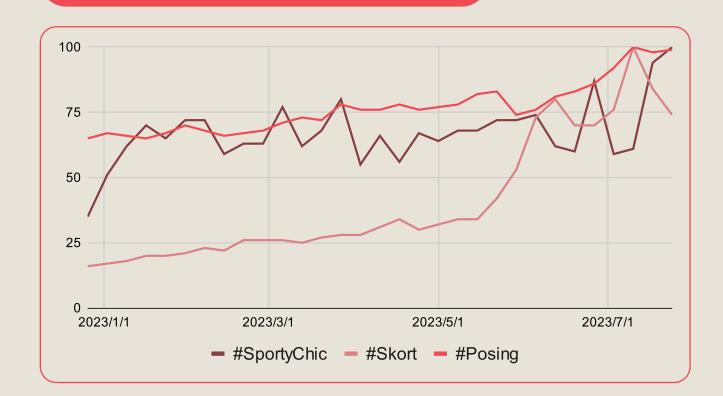


# Creative And Playful Styling Of Activewear

Other signs of physical activity becoming more like everyday play can be seen in an increase of TikTok mentions for activewear brands in wearing occasions like GRWMs ('Get Ready With Me') or 'What's in my bag?'. Activewear is also creative inspiration for new trends on the platform, like #Posing or #SportyChic.

#### 3 TikTok Activewear Trends

Top TikTok activewear Hashtags



+216%

Mentions around the activewear brands and wearing occasions (eg GRWM, OOTD) on TikTok grew by 216% in the past 6 months

#### **Activewear Styling**



"POV: You did a dirt bulk for 5 months #posing"



"Sporty chic #ootd #sporty"



"Whats your favorite... 1 or 2? #fyp #skort #zara"

# Activewear To Support Your Mental PB

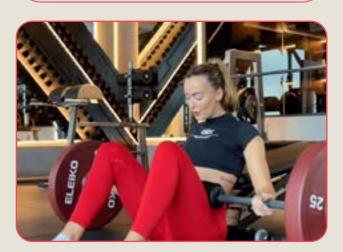
There is a move away from an exercise ideology that focuses on just looking good or disciplining your body. People rebel against this by wearing their polka dot skort in the gym, and being a bit idle while there. Activewear isn't just to make you feel good about your looks and lifestyle, but be part of feeling good about your mental well-being.

#### Feeling Good In Activewear

Top reasons people exercise today:

- Reduce stress (43%)
- Feel better mentally (43%)
- Look better physically (39%)

(Source: New Motivations to Exercise, US News & World Report, June 2023)



"POV: you're training for your mental health and pushing yourself because you know it clears your mind"



"There are so many reasons besides aesthetics that you should exercise & strength train"



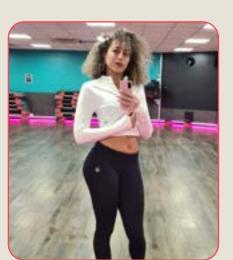
"#gymmotivation #workout#workoutmotivation #gymshark"



"Getting into fitness helped me during one of the toughest time in my life. Investing in YOU is the best investment you make"



"Correct Attire for the correct 'Dedicated' attitude #dedication"

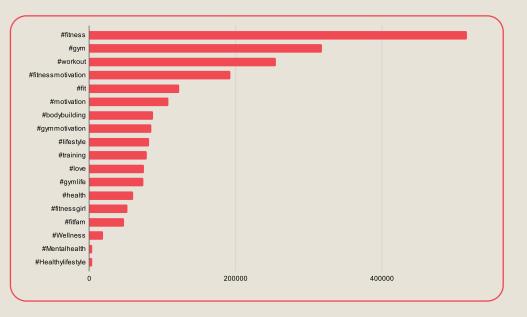


#### "Gym is My Therapy What is vours?

- Releases endorphins (feel good hormones) boost confidence
- Change of focus for mind
- Boost energy
- Improves overall health & physical well being"

#### **New Motivations**

Activewear is now not just linked to the gym but more emotional states, eg #love, #health and #gymotivation

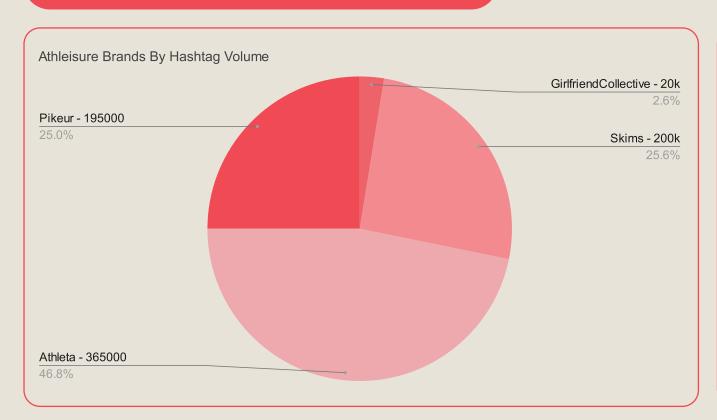


# Activewear & Brand Recognition On Social Media

On social media we see established brands like Puma, Nike and adidas still have a strong presence. While it's the newer brands like Sims, Pikeur and Athleta who are most recognised in the athleisure wear market (high-performance sportswear originally designed for workouts but now worn everywhere).

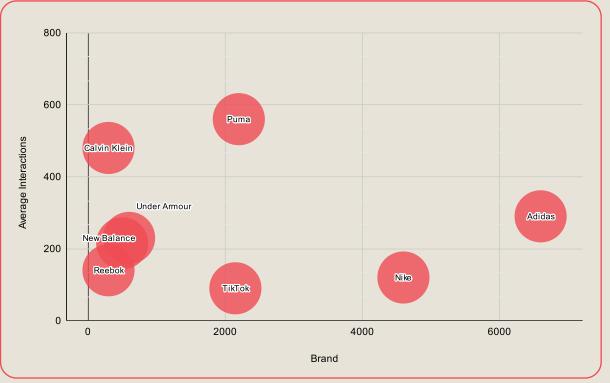
#### No. 1 Athleisure Brand

Athleta dominates as the most hashtag volume for athleisure brands



#### **Top 10 Logos**

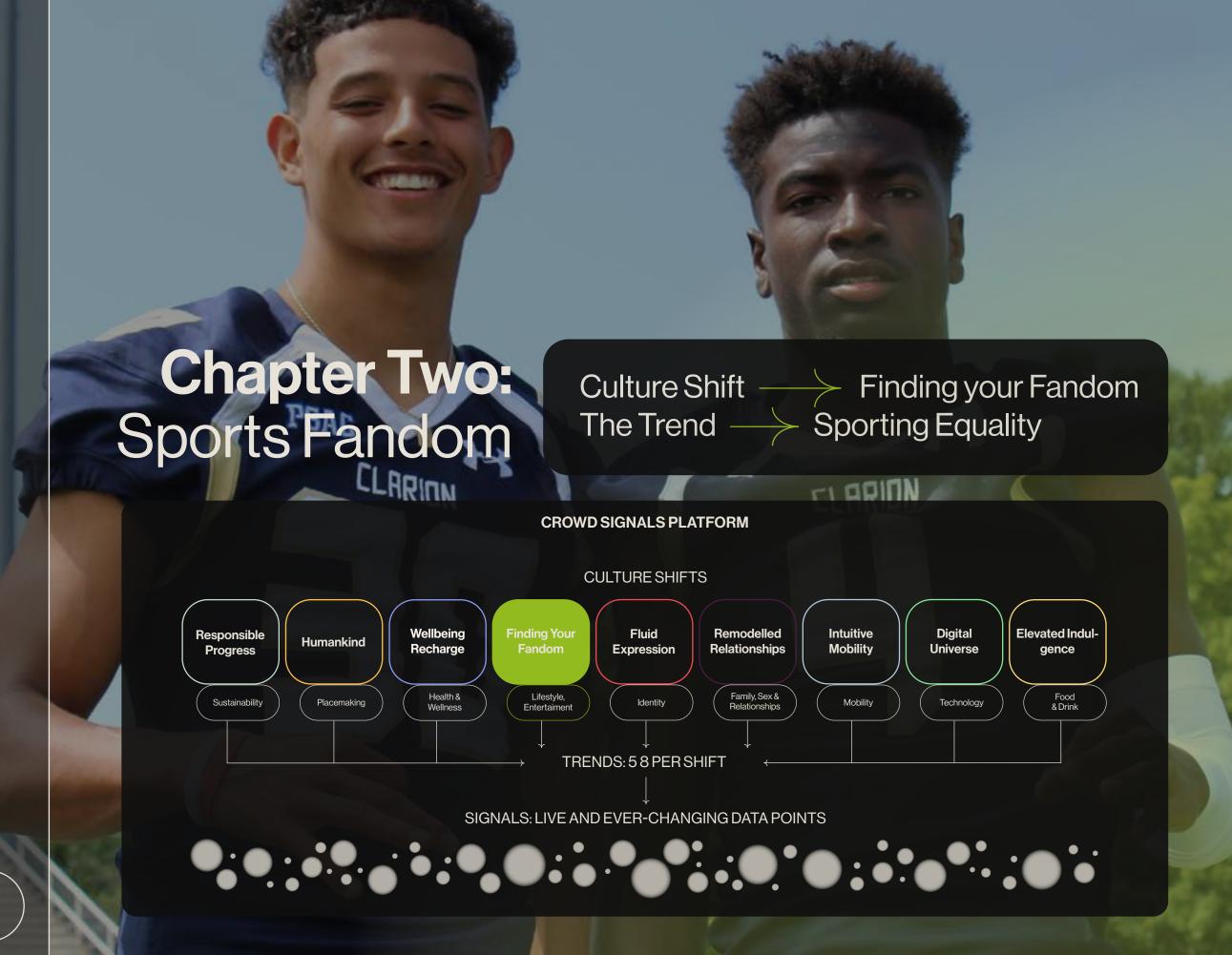
In sportswear by volume and interaction (Instagram)



#### **Top Three Logos:**

- 1. Puma
- 2. Calvin Klein
- 3. adidas

Traditional brands still feature heavily but athleisure wear brands (eg Calvin Klein on TikTok) are driving a lot of interactions. CROWD.DNA



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# Fans And Athletes Speak Out

The sports world tackles thorny issues. We can see this with the acceleration of discussion about trans gender rights, plus powerful public activism (eg tennis player Naomi Osaka talking about mental health, intersectional and race issues) and how it spreads the word (eg with the climate protests at the World Snooker Championship, 2023).

#### **Athlete Power**

Star athletes are using their influence and platforms to have their voices heard when it comes to social issues.



#### **Climate Change**

The UK has had an unprecedented number of 'guerilla' tactics and protests at major sporting events – pictured, Just Stop Oil protest at World Snooker Championships.

"The cutting edge of the fossil fuel issue... snooker..." YouTube comment

"The Just Stop Oil strategy: "If we make enough people utterly despise us they will be sympathetic to our cause!" You Tube comment



#### **Transgender Athletes**

Basketball Australia rules transgender athlete Lexi Rodgers ineligible.

F72% Conversation around transgender athletes has increased by 72% across key social media platforms in the last year Twitter YouTube Instagram)

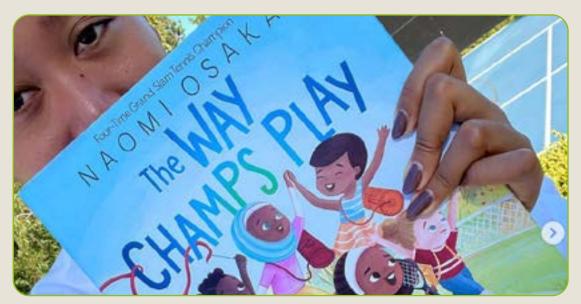


#### **Football Protestors**

Activism on the pitch took hold in the 2022 after Qatar was dubbed the World Cup of politics and protest. This summer, anti- Anti-Putin protests interrupted the Women's World Cup final.



religion for the 28 days." = |



Naomi Osaka promoting how to preserve mental health (eg her Time cover 'It's OK Not To Be OK' and her children's book The Way Champs Play) as well as speaking in public about issues like BLM.

"Really love that you show all nationalities as well as representation of a young Muslim girl. You are such a role model!! I cannot wait to show my daughter and "Congratulations Naomi Love this!!! Thank you for including a hijabi in your book!! It means a lot!!!"

Naomi thank you for knowing how beautiful and royal your roots are "

# E-Sports: Caring About Diversity

The e-sport fanbase is beginning to address the misogyny, anti-LGBTQ+, and toxic harassment that takes place in online gaming. The data shows there's a long way to go: but also that players are aware of a need for a more genuine, more supportive community. With new guidelines from gaming organisations and brands, e-sports will broaden in appeal to a wider, more diverse audience.

#### **What Issues Matter**

+28%

**Gender and** Sexism

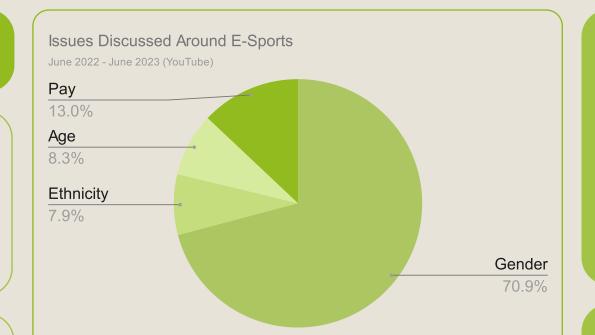
Better female representation is the most important discussion, but sexism and misogyny still prevails online-particularly in anonymous forum spaces such as Reddit and 4chan

+10%

Ageism

Ageism is rife in the industry as a common misconception that younger players have better reflexes

The fees for e-sports players have shot up dramatically in recent years



+8% **Ethnicity** 

Many teams are built of diverse players, but racism still prevails and BAME individuals are underrepresented and face toxicity. Orgs such as #blackgirlgamers seek to build more inclusive environments

#### **Gender & Sexism:**

#### Ageism:



# Female Fans Enforcing Positive Messages

Female fans on Instagram, TikTok, and Twitter are not only discussing issues (as we see happening in e-sports), but are creating a new blueprint for fandom built around openness, inclusivity and intimacy between the sports star and fan.



#### **Champion Inclusivity**

World champion Kubra Dagli fighting to promote hijab wearing in sport.



#### **Champion Body Positivity**

Olympian Kadeena Cox on TikTok engages in her MS story.



#### **Champion Joy!**

From ageless exercise to smiley fandom, female fans are putting positivity into sports experience.



"@trainwithjoan Inspiring! I'm going to try and do this daily like you said and see what happens."

"I'm going to be like YOU Joan! You are SO AMAZING AND AWESOME! Such an inspiration to many."



"England's European championship wir made women's sport more visible."

"Win/lose/draw, still smile on the fan's faces"

"Classy fans'

# So If Female Fans Are Where The Action Is, What **Brands Are Winning Their Attention?**

Looking at logo data, we can see in activewear that adidas has a strong overall association with women's sport, predominantly driven by #football sponsorships and the ever-growing Women's Super League clubs, such as Arsenal. Meanwhile, Samsung is winning for where to watch women's sport on its streaming service.







#### **Top 10 Logos & Keywords In Volume**

	#football	#sport		#women	#soccer	#WSL		#basketball	#WNBA	#NBA	
2k games		85	80	40	) 4	0	40	80	8	0	85
NFL	1	80	90	199	8	0	60	60	8	0	80
ESPN		70	70	70	) 7	0	30	80	9	0	80
Samsung		70	70	70	) 7	0	230	40	70	0	65
Puma	1	05	95	80	) 7	0	70	70	70	0	70
Twitter		70	70	70	) 6	0	60	70	7!	5	70
NBA		75	75	70	7	0	60	200	220	0	300
Nike	1	00	120	140	10	0	65	80	8	0	60
TikTok	1	50	100	80	10	0	80	180	230	0	180
Adidas	4	00	380	360	30	0	200	150	100	0	50



adidas #football

TikTok **#WNBA** 

Samsung #WSL

### Thanks for reading.

On your marks, get set, and go...

Contact us to find out more about how our Crowd Signals platform can help client challenges. Our Al powered and bespoke offering can be tailored to help uncover culture shifts, trends and future opportunities from unstructured data.

CROWD.DNA

Cultural Insights & Strategy I London, Amsterdam, New York, Singapore, Sydney, Stockholm, Los Angeles hello@crowdDNA.com I www.crowdDNA.com

# Crowd SIGNALS

# Finding cultural change and future opportunities from unstructured data

Crowd Signals is a powerful new addition to how Crowd DNA pinpoints and tracks trends, unlocking future opportunities at scale and at speed.

Supported by the advanced NLP, AI and machine learning capabilities of strat7.ai, Crowd Signals:

- → Pinpoints prominent cultural shifts across the world
- → Spots emerging trends and visualises their trajectory
- → Quantifies signals and tracks their rate of change
- $\rightarrow$  Unpacks visual codes and the linguistic evolution behind signals
- → Define future scenarios and viable opportunity spaces
- → Future proofs brands across multiple categories

### CROWD DNA

Cultural Insights & Strategy I London, Amsterdam, New York, Singapore, Sydney, Stockholm, Los Angeles

#### How we work with clients

One-off explorations or ongoing programmes - access Signals ad hoc at a moment in time or on a continuous, quarterly or monthly basis.

Standard reporting or bespoke consultancy - tap into ready-made reports and recommendations, or opt for custom data enrichment calling on further trends consultancy, semiotics and KIN – our 1,000+ global network of experts, creators and connectors.

#### Strategic outcomes

Futures & Trends
Culturally charged forecasting and scenario planning

Comms & Activations
Culturally nuanced and impactful
marketing executions

Brand Strategy
Positioning and brand recommendations
rooted in cultural signals

Innovation
Opportunity areas for culturally relevant,
future proofed innovation

#### Thanks for reading.

Crowd DNA is a cultural insights and strategy consultancy with offices in London, Amsterdam, New York, Singapore, Sydney, Stockholm, and Los Angeles.

Formed in 2008, operating in 70+ markets, we bring together trends specialists, researchers, strategists, data analysts, writers, designers and film-makers, creating culturally charged commercial advantage for the world's most exciting brands.